

## FINANCIAL HIGHLIGHTS

December 31, 2017

(dollars in thousands except common share amounts)

BALANCE SHEET	12/3	12/31/2017		12/31/2016		12/31/2015		12/31/2014	
Loans	\$	667,195	\$	639,121	\$	575,794	\$	531,917	
Allowance for Loan Losses		10,830		10,018		10,810		11,690	
Securities		221,865		181,874		194,325		182,054	
Total Assets	1,	080,725		959,692		891,552		844,927	
Deposits		975,662		861,538		796,380		737,660	
Shareholders' Equity		91,222		81,922		80,336		76,979	
BALANCE SHEET RATIOS									
Allowance for Loan Losses to Loans		1.62%		1.57%		1.88%		2.20%	
Non-performing assets to total assets		1.89%		2.58%		2.28%		3.33%	
Tier 1 Capital to Assets - Holding Co.		9.45%		9.59%		10.06%		10.51%	
Tier 1 Capital to Assets - Bank		9.27%		9.52%		9.96%		10.42%	
	Year	r Ended	Ye	ar Ended	Yea	ar Ended	Yea	ar Ended	
INCOME STATEMENT	12/3	31/2017	<u>12</u>	2/31/2016	12	/31/2015	<u>1</u>	2/31/2014	
Net Interest Income	\$	37,001	\$	33,766	\$	30,401	\$	29,713	
Provision for Loan Losses		-		650		-		1,450	
Noninterest Income		14,346		12,853		10,871		8,843	
Noninterest Expenses		38,165		35,790		32,069		29,204	
Income Before Taxes		13,182		10,179		9,202		7,903	
Net Income		8,305		6,780		6,154		5,483	
INCOME STATEMENT RATIOS									
Return on Average Assets		0.81%		0.73%		0.73%		0.65%	
Return on Average Common Equity		9.49%		8.09%		7.62%		7.15%	
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	Year	r Ended	Ye	ar Ended	Yea	ar Ended	Ye	ar Ended	
COMMON SHARE AMOUNTS		31/2017	_	2/31/2016		/31/2015		/31/2014	
Earnings per Share - Basic	\$	5.55	\$	4.46	\$	3.98	\$	3.47	
Earnings per Share - Diluted		5.49		4.40		3.91		3.40	
Book Value per Common Share	\$	59.39	\$	55.01	\$	53.59	\$	51.01	
Tangible BV per Common Share		56.52		51.92		50.64		48.94	

Amounts for 2017 are NOT audited and are subject to adjustment

